

## DEIRDRE A. GILL HARDISTY

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### SUMMARY

Dedicated professional with experience in consulting and management. Has demonstrated ability to provide value by applying strong analytical skills, particularly developed in research and statistical analysis. Consistently recognized for aptitude in organizing and leading diverse groups. Accomplished facilitator and event coordinator.

### PROFESSIONAL EXPERIENCE

#### **SOUTH VALLEY SOLUTIONS**

**April 2005- present**

##### *Managing Principal*

- Provide strategic direction for management and team members for purpose of project realignment
- Lead clients, ranging from school districts to private corporation, through Conflict Resolution / Mediation process
- Serve as corporate/government liaison for land-use development projects
- Work with training programs as a coach and community resource

#### **GIRL SCOUTS, USA**

**June 2002- July 2005**

##### *Regional Manager, Kern County*

- Managed the Kern County Region for Joshua Tree Council, consisting of 10 paid staff and 400 volunteers
- Managed annual budget, including sales and marketing responsibilities
- Oversaw creation and management of regional grants, including outcomes measurements and reporting criteria
- Developed marketing plans with staff and volunteers to expand client-base
- Supervised program development and provide strategic direction to Girl Scout involvement in the community
- Collaborated with community agencies to provide additional resources and programs to girls and adult members

#### **UNIVERSITY OF CALIFORNIA SAN DIEGO**

**March 2001-June 2002**

##### *Director, Strategic Community Consulting*

- Developed marketing and financial plans for community projects
- Organized partnerships between university employees, students, local government agencies and private organizations in San Diego
- Hired consultants, wrote contracts and managed multiple accounts

##### *Assistant Director, Reaches Out*

- Organized projects for graduate students to volunteer in greater San Diego Area
- Supported fundraising activities for house-building project in Tijuana, Mexico

#### **CRUZ ROJA GUATEMALTECA, QUETZALTENANGO, GUATEMALA**

**Summer 2001**

##### *Internship*

- Assisted with inoculations, translations, financial management, and clinic organization
- Assembled facilities to more efficiently provide services

#### **LIVE OAK SCHOOL DISTRICT, SANTA CRUZ, CALIFORNIA**

**1997-2000**

##### *Teaching Assistant and Environmental Educator*

- Developed and implemented curriculum and educational tools
- Provided instruction for 20-30 elementary school students

#### **UNIVERSITY OF CALIFORNIA SANTA CRUZ**

**1997-1999**

##### *Research Assistant, Sociology Department*

- Worked on cross-cultural studies of violence, evaluating and compiling data for publication
- Created statistical measures for comparing levels of violence described through literary works

##### *Leadership Forum Coordinator, Chancellor's Intern*

- Organized and facilitated quarterly Campus Leadership Retreats
- Served as emcee and coordinator for large-scale forums and events
- Led working groups to address concerns brought up at Leadership Retreats

#### **ALL SAINTS ORPHANAGE, TEGUCIGALPA, HONDURAS**

**Summer 1995**

##### *Orphanage Support Staff*

- Responsible for improvement of orphanage property and educational environment
- Established minimum requirements for teachers and children to meet nationally set goals

## **EDUCATION**

### **UNIVERSITY OF CALIFORNIA SAN DIEGO**

Graduate School of International Relations and Pacific Studies  
Masters of Pacific International Affairs, June 2002  
Concentration in International Development and Management, with a Latin American Specialization  
Education Abroad, CBA Quetzaltenango, Guatemala

### **UNIVERSITY OF CALIFORNIA SANTA CRUZ**

Bachelor of Arts in Literature with Minor in Sociology, June 1999  
Education Abroad, University College Dublin, Ireland

## **RELEVANT COURSE WORK**

- Finance
- Program Design and Evaluation
- Managerial Decision Making
- Policy Making Process
- Statistical Decision Making and Quantitative Methods
- Managerial Economics
- Accounting
- International Economics
- Board Development
- Policy Analysis
- Politics of International Economic Relations
- Economic Policy in Latin America
- Management of Nonprofit Organizations
- Politics and Institutions in Latin America

## **SKILLS AND TRAINING**

- Certificate in Mediation and Conflict Resolution
- Organizational Assessment
- Fundamentals of Supervision
- Conflict Resolution and Negotiations
- Negotiation and Management
- Intermediate Spanish fluency
- Strategic Planning
- Grant Writing
- Raising More Money Fundraising Model
- Needs Assessment and Appreciative Inquiry
- Personnel Evaluations
- Fundraising Strategies for Nonprofits
- Microsoft Office

## **COMMUNITY INVOLVEMENT**

- WarmLine, a division of the La Cresta Foundation – Volunteer Trainer, Sept 2008-present
- East Bakersfield Community Collaborative – Advisory Board, 2004
- Business Networking International – Membership Committee, 2004
- Roteract Club – District Representative, 2004
- Kern County Network for Children, Leadership Program and Collaborative – Graduate and Participant, 2004
- American Red Cross – National Volunteer, Disaster Services